

Hoffman Estates

CHAMBER of Commerce and Industry

NEWSLETTER

December/January 2009/10

Celebrate the Season at Chamber Holiday Luncheon

Wednesday, December 9 at Poplar Creek Country Club, 1400 Poplar Creek Drive,
1:30 AM-1:00PM

Join us for our 2009 Holiday Volunteer luncheon. Each year we stop to say thank you to all of our volunteers who have worked so hard all year. **Poplar Creek Country Club** will be our host this year. Certificates of appreciation will be distributed to all of the volunteers. If you have enjoyed the programs and events that have been made possible this year join us to say Thank You to the people who worked on the committees.

We will also be highlighting our many not for profit companies who will be speaking on their upcoming fund raising events for 2010. Stop by to make a donation, purchase an item or sign up to help out.

The year end drawing for \$300.00 in Chamber Bucks from business cards collected throughout the year at AM Business Connection, Chit N Chat and Business After Hours will be held. You must be present to win. Please contact the Chamber office if you are planning to attend the Holiday Luncheon or sign up on line at www.hechamber.com.



The Chamber Newsletter is 'Going Green' For 2010!

This is the last Chamber newsletter that will be arriving via the postal service. Beginning in January 2010, your newsletters will be coming to you via your Internet in-box!

This will be the last hard copy Chamber newsletter. However, you can still receive the newsletter by going to the front page of our web site, www.hechamber.com. All of this year's newsletters are currently on the site. Each month we will add the current newsletter that will be available to you by the first of each month. You will be receiving an email reminder from the

office to let you know that the newsletter has been posted. It is so important that if you are currently not receiving our weekly email messages that you contact the office with your email address.

In addition, you will be receiving regular emails that will let you know about upcoming events. Each Wednesday you will receive our Member to Member news that will keep you posted about things happening with your fellow Chamber members. You will also be receiving a monthly listing of all the events or activities for the month.

Going green is great for you!

On Time

You will never miss a newsletter. It will be on time and ready for you. You can also forward the newsletter to friends and associates at anytime without paying any postage.

Color

Your on line newsletters will be in color!! What a great way to view the pictures of our events!

Archived on Line

If you want to go back and read old issues they will be *(continued on page 3)*

Member News

The Hoffman Estates Park District, (847) 885-7500, has been named the 2009 winner of the National Gold Medal Award for Excellence in Parks & Recreation Management. The Gold Medal Award is the highest national award that a parks and recreation agency can receive, given by the American Academy for Park and Recreation Administration (AAPRA), in partnership with the National Recreation and Park Association (NRPA).

With this honor, the Hoffman Estates Park District has demonstrated itself as the best parks and recreation agency in the country for a community with a population between 50,000 and 100,000.

The most prestigious award of its kind, the Gold Medal Award honors communities throughout the United States that demonstrate excellence in long-range planning, resource management, volunteerism, environmental stewardship, program development, professional development and agency recognition. Congratulations!

And don't forget to ring in the holidays with the Park district's free annual **Celebration of Lights** event on Saturday, December 5 from 6:00 – 8:00 pm at Prairie Stone Sports & Wellness Center, 5050 Sedge Blvd. Children are invited to take part in crafts, play holiday games and enjoy light refreshments and entertainment as they wait for Santa to visit. There will be a 6:15 pm tree lighting that you don't want to miss! For more information about this event call (847) 885-7500.

Sears Centre, (847) 649-2222, will be hosting the **Chicago Bliss vs. Philadelphia Passion** in Friday, December 18 at 9:00 p.m. (doors open at 7:30 p.m.). The term 'Friday Night Lights' will be redefined when the Lingerie Football League's Chicago Bliss Kicks-Off it's inaugural season featuring some of Chicago's most beautiful and athletic women competing in 7-on-7 full-contact tackle football on Friday nights. Die-hard Chicago football fans will have only two opportunities to see the Chicago Bliss play at Sears Centre Arena. Both games are projected to sell-out early. On Game Days the 'PARTY' will start at 3pm with thousands of Chicago football fans flocking to Sears Centre Arena to take part in one of the country's biggest tailgate festivities at the Tailgate Village featuring LIVE Music/DJs, Beer Gardens, BBQ, Video Gaming Lounge, Cheerleaders, Football Challenges and Chicago Bliss Player Meet/Greets.

The Sears Centre is also hosting the **Gaither Vocal Band's Greatest Voices Reunite** along with special guest Homecoming Performers for an unforgettable holiday event! Gospel legend Bill Gaither and AEG Live invite you to join them for the GAITHER HOMECOMING CHRISTMAS TOUR 2009. Throughout December, the reunited all-star Gaither Vocal Band, along with a flurry of special guest Homecoming performers, will present a cavalcade of beloved Christmas music and heartwarming hits in celebration of the most wonderful time of the year!

The Gaither Vocal Band will be joined by an incredible line-up of special guest Homecoming performers for a sensational Christmas event that's not to be missed. "Music has a way of uniting people," says Bill Gaither. "We couldn't think of a better way to celebrate the magic of the season than by continuing that feeling with this year's Homecoming Christmas Tour."

Visit www.gaither.com for more information or to purchase online.

On January 2 and 3, the Sears Centre Arena will host the second annual **Notre Dame Shillelagh Hockey Tournament**. Doors open at 2:0 p.m.; the event begins at 3:05 p.m. This year's field includes perennial college hockey power, North Dakota, along with Colgate and Niagara. The Irish will face Colgate in a 6:05 p.m. game on Jan. 2 with North Dakota and Niagara playing in the opening game at 3:05 p.m. On Sunday, Jan. 3, Colgate will play in the first game at 3:05 p.m. against either Niagara or North Dakota with Notre Dame facing one of those two teams at 6:05 p.m.

Tickets for the Shillelagh Tournament are being sold in two-day combo passes or single day passes.

Visit the Sears Center website, www.searscentre.com to get more information or to purchase tickets for any of these events.

Planning a Holiday Party?

Check out our Chamber members for great ideas and prices to fit any budget

Go to the Chamber website at www.hechamber.com
Membership Directory
and search by keywords Banquets or Restaurants



Plan Your Marketing Dollars for 2010

It doesn't take a crystal ball to see that the Chamber is a great place to spend your marketing and advertising dollars!

It's not too early to start thinking about sponsoring one of our major events for 2010. The sooner you sign up for a sponsorship, the more exposure your business will receive.



Sponsorship packages can be customized to include membership fees, participation in the Golf Outing, Fishing Derby, Fall Expo and Fashion Show. These packages can be designed to fit your interests and your budgets.

The advantages of sponsorship packages include earlier and more advertising for your company, lock-in on non-competing sponsorships, and a savings when bundling your events.

Sponsorship is good for you and the Chamber! Check it out and see what we can do for you!

Call the Chamber office at (847) 781-9100.

Chamber Newsletter Going Green in 2010

(continued from page 1)

archived on line and available to you at anytime.

Get Your Message Out Faster

We need to hear from you. Do you have any information about your company that you want to pass on. Address change, won an award, or if you have received a promotion let us know and we can get it in the newsletter. Also remember that every Wednesday we send out member to member news electrically with our eblasts. Each member receives two free email blasts with you membership. After that email blasts are only \$150.00 to reach 400 members.

Going green saves both time and money, and gives you a better quality product but it only works if we stay connected. If you are not currently receiving our weekly emails call the Chamber office today with your email address 847-781-9100.

Step Up and Sign Up!

Have you signed up for a Chamber committee for 2010? Now is the time to get your name on the list. Join a committee and make a difference. Our committees need your talents and support.

Not sure what would be a good fit? Call the Chamber office and we can find a committee that will fit your interests. We have groups from Golf to Government Relations, Fishing to Fashion, and we are looking for you to come on board.

This is your Chamber. Let's make it all that it can be.

Happy Anniversary!!!!

Please join us in recognizing the following organizations and individuals celebrating the anniversary of their Chamber membership during December and January.

December Anniversaries

Devonshire of Hoffman Estates	18 years**
Plum Grove Printers	18 years*
RE/MAX Suburban Terri Hunter	18 years*
Comfort Inn	17 years**
Land Rover of Hoffman Estates	9 years**
Elgin Community College	8 years
Alliance for Affordable Health Insurance	6 years
Furniture Medic	5 years
H. E. Animal Hospital	2 years
AgingInfo USA	1 year
Arboretum of South Barrington	1 year

January Anniversaries

Gabe-Calzaretta, LLC	19 years*
Parkway Bank & Trust Co.	19 years*
Alphagraphics	14 years
A&A Paving	13 years
American Fidelity Mortgage Services	12 years
Chicago Tribune	12 years**
Advance Preschool, Inc.	11 years
Care Property Management, Inc.	10 years
DataTel, Inc.	10 years
Novus Windshield Repair	10 years
Alden Poplar Creek	9 years**
Developwebsites	8 years
Prairie Stone POA	8 years
Bending Design, Inc.	6 years
Barrington Township	4 years
FedEx/Kinko's	4 years
H. E. Professional Firefighters	4 years
Jersey's Pizza & Grill	3 years**
Arbor Counseling Center	3 years
U.S. Cellular	3 years**
Harris Bank, Schaumburg	2 years**
Connie McKeogh, MSW	1 year
Petritis Group	1 year
Pinstripes	1 year

*Charter member

**Platinum member

Know the Differences Between Cold, Seasonal Flu and H1N1 Symptoms

SYMPTOM	COLD	SEASONAL FLU	H1N1
FEVER	Fever is rare with a cold.	Fever is common with the seasonal flu.	Fever is usually present with H1N1 in up to 80% of all flu cases. A temperature of 101°
COUGHING	A hacking, productive (mucus-producing) cough is often present with a cold.	A dry and hacking cough is often present with the seasonal flu.	A non-productive (non-mucus producing) cough is usually present with H1N1 (sometimes referred to as dry cough).
ACHES	Slight body aches and pains can be part of a cold.	Moderate body aches are common with the seasonal flu.	Severe aches and pains are common with H1N1.
STUFFY NOSE	Stuffy nose is commonly present with a cold and typically resolves spontaneously within a week.	A runny nose is commonly present with the seasonal flu.	Stuffy nose is not commonly present with H1N1.
CHILLS	Chills are uncommon with a cold.	Chills are mild to moderate with the seasonal flu.	60% of people who have H1N1 experience chills.
TIREDFNESS	Tiredness is fairly mild with a cold.	Tiredness is moderate and more likely referred to as a lack of energy with the seasonal flu.	Tiredness is moderate to severe with H1N1.
SNEEZING	Sneezing is commonly present with a cold	Sneezing is commonly present with the seasonal flu.	Sneezing is not common with H1N1.
SUDDEN SYMPTOMS	Cold symptoms tend to develop over a few days.	Symptoms tend to develop over a few days and include flushed face, loss of appetite, dizziness and/or vomiting/nausea. Symptoms usually last 4-7 days, depending on the individual. Diarrhea is common.	H1N1 has a rapid onset within 3-6 hours. H1N1 hits hard and includes sudden symptoms like high fever, aches and pains. Symptoms usually last 4-7 days, depending on the individual. Diarrhea is common.
HEADACHE	A headache is fairly uncommon with a cold.	A headache is fairly common with the seasonal flu.	A headache is very common with H1N1 and present in 80% of cases.
SORE THROAT	Sore throat is commonly present with a cold.	Sore throat is commonly present with the seasonal flu.	Sore throat is not commonly present with H1N1.
CHEST DISCOMFORT	Chest discomfort is mild to moderate with a cold.	Chest discomfort is moderate with the seasonal flu. If it turns severe seek medical attention immediately!	Chest discomfort is often severe with H1N1.

PREVENTION TIPS:

- cough & sneeze into your elbow
- wash hands with soap and warm water for a minimum of 15 -20 seconds. Sing happy birthday to you
- use hand sanitizer when soap & water are not available
- avoid touching eyes, nose or mouth without washing or using hand sanitizer first

To locate H1N1 vaccination sites, go to www.H1N1FluHome

Robert G. Gorvet, Fire Chief, Village of Hoffman Estates
 (847) 843-4825; (847) 843-4827 Direct; (847) 781-4849 Fax
robert.gorvet@hoffmanestates.org

What Does the Hoffman Estates Chamber Of Commerce Do for You?

Plenty! Take a look at just a few of the many benefits of Chamber membership:

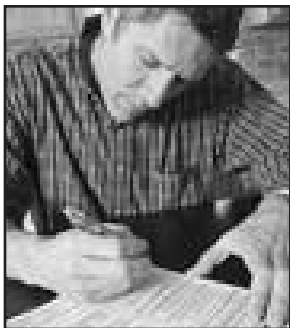
- ❑ As a Chamber member, you become part of an organization with a strong credible voice that speaks out on behalf of business and industry.
- ❑ A Chamber membership allows you to shape your community by participating in projects and special task groups which apply business-oriented solutions to community concerns.
- ❑ As a Chamber member, you have access to one of the most efficient, effective networking systems available to promote your business and expand your customer base.
- ❑ Your local Chamber of Commerce works tirelessly to promote members, and can provide you with resources and referrals to grow your business.
- ❑ A Chamber membership can boost your community image and increase your sales. A recent national survey found that consumers are 63% more likely to buy from Chamber members.

United States Census 2010 BE COUNTED! – It's in our Hands

The U.S. Constitution requires a national census once every 10 years. The census is a count of everyone residing in the United States; including people of all ages, races, ethnic groups, both citizens and non-citizens. The 2010 Census forms will be mailed out to every residence in March 2010.

Your participation in the 2010 Census is Important:

- The information the census collects helps to determine how over \$400 billion dollars of federal funding each year is spent on infrastructure and services like: hospitals, job training centers, schools, senior centers, bridges, tunnels, emergency services and other-public works projects.
- It creates hundreds of thousands of temporary jobs across the nation
- Determines how many seats each state will have in Congress and impact redistricting of state and local districts.



Completing the 2010 Census Questionnaire is Simple and Safe

When you receive your questionnaire, simply answer the 10 short questions and then mail the form back in the postage-paid envelope provided. If you don't mail the form back, you may receive a visit from a census taker, who will ask you the questions from the form.

The 2010 Census is Confidential

Every Census Bureau worker takes an oath for life to protect the confidentiality of census responses. Violation would result in a jail term of up to five years and/or fine of up to \$250,000. By law, the Census Bureau cannot share an individual's answers with anyone, including welfare and immigration agencies.

Hallo-Wings Was a Spooktacular! Success!

The fashion event of the season was a great success this year. Guests were greeted by the wicked witch aka



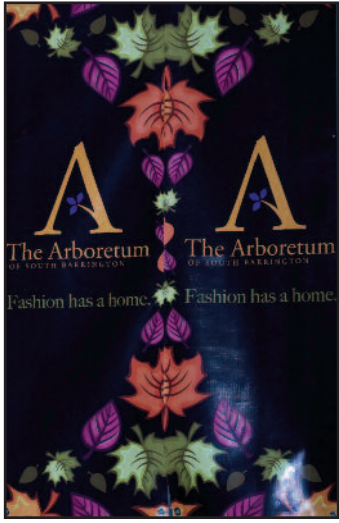
Linda Scheck who lead them through a fractured fairy tale on her quest for the perfect "little black dress". The **Stonegate Conference & Banquet Center** was the perfect host with scrumptious food and beautiful surroundings. The fashion show committee chaired by Ginny Roncoli, **Harris Bank** went above and beyond with a "spell binding" program using local fashions and local models. The fashions from the retailers of the **Arboretum of South Barrington** along with **Cabela's** and **Wings** resale were the hit of the holiday season. Allison Krupp, The Arboretum of South Barrington and Anne Marie Heiman, Wings orchestrated the show and our models from our local businesses, police department, medical center, and the Village of Hoffman Estates brought the fashions to life. A special thanks goes out to all of the models who really did an outstanding job!

For those of you who missed the show passport to savings booklets for the Arboretum of South Barrington, Cabela's fashion catalogs, and a list of the fashions provided by Wings that are available for resale are available in the Chamber office.

Thank you so much for the generosity and support of our Benefactor the Arboretum of South Barrington, and Major sponsor Harris Bank of Hoffman Estates, our program advertisers, and to those of you who donated the wonderful silent auction items. Also a big thank you for all of the people from our production crew, models, and committee without their time and talents this event would not be possible.

We hope to see you at Fashion Show 2010!

HOFFMAN ESTATES CHAMBER FASHI



Photos by Jenkins Custom Photography

FASHION SHOW/SCHOLARSHIP LUNCHEON 2009



From Here to There and In Between

Whether you're moving a letter, an office or yourself, these Chamber members can provide the help you need

Consult these Chamber members for all your needs!

Auto Dealers

Land Rover of Hoffman Estates	(847) 252-7800
Infiniti of Hoffman Estates	(224) 653-2901
Muller's Woodfield Acura	(847) 519-9550
Mercedes Benz of Hoffman Estates	(847) 885-7000
Woodfield Nissan	(847) 310-1900

Auto Repairs/Supplies/Services

Precision Lock & Safe NW	(847) 202-5246
Precision Lock & Safe	(847) 755-1023
Hoffman Estates BP Amoco	(847) 843-0399
Tyre Works	(847) 798-8191
Infiniti of Hoffman Estates	(224) 653-2901
Higgins Automotive	(847) 519-0970
Novus Windshield Repair	(847) 885-9378

Trucking/Excavating

Plote Construction, Inc.	(847) 695-9300
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Taxi/Limousine Service

All-Star Cab Dispatch, Inc.	(847) 658-1555
American Taxi Dispatch, Inc.	(847) 253-4411
303 Taxi, Inc.	(630) 330-9115
Chicagoland Transportation Solutions, Inc.	(847) 781-8811
Van Galder Bus Company	(815) 236-9047

Towing Services

Liberty Towing & Recovery	(847) 519-0124
Redmon's Towing	(847) 895-6162

Trucking/Excavating

Plote Construction, Inc.	(847) 695-9300
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Travel Agencies

Travelex International, Inc.	(847) 882-0400
Sea, Air & Land Travel	(847) 991-2500

Clip & save

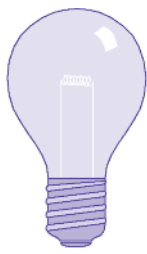


Clip & save



Does Your Business Need a Boost?

ComEd has allocated \$100,000 in energy incentives solely for Hoffman Estates businesses to use for projects which will reduce energy consumption. If you are considering any plans to reduce energy consumption through replacement or modification of HVAC, refrigeration, lighting, or motor equipment, you may be eligible for the funds allocated to Hoffman Estates. Custom programs are available as well.



Last year, ComEd assisted each approved applicant with about 30% of the project cost, or an average of \$17,000. Available funds are going fast, and in the least, your business could be in line to receive funds next year.

To reserve funding for your project, please submit an application for pre-approval directly to ComEd. Visit www.ComEd.com/Bizincentives or call (888) 806-2273.

Further information is also available by contacting Ashley Monroe at the Village of Hoffman Estates, (847) 781-2669.

YOU Can Make a Difference

Mission Statement of the Government Relations Committee:
 "The mission of the Hoffman Estates Chamber of Commerce Government Relations Committee is to educate our members about their stake in government, promote a positive economic climate through the legislative process and to encourage our elected officials to support the Chamber legislative agenda."

If you are looking for a committee that can have an impact on every member in the Chamber, the Government Relations Committee is the place for you to get involved. Whether you serve on the committee, who is presently active on proposing the 2010 Legislative Agenda to the Chamber Board for approval, or you participate in the Mayor's Update Breakfast, the Legislative Luncheon, Candidate's Night or write your Congressmen in support of a pending bill that will benefit our membership – **YOU DO MAKE A DIFFERENCE.**

For more information, contact Georgeanna Mehr, Government Relations Committee Chair at (847) 842-2630 or gmehr@hecommunitybank.com.

Shop with a Cop!

Last year's Shop with a Cop event, sponsored by the **Hoffman Estates Police Benevolent Fund**, benefitted 41 children in need, thanks to the 34 officers who volunteered their time to help make a child's holiday season a little brighter.

The 10th Annual Shop with a Cop event will be held on December 12. Each police officer will be spending the morning shopping with a child from the community, many of whom will be coming from the Community Resource Center. After shopping the officers and the children will be taken to **Buffalo Wild Wings** for food and fun activities. We hear that Santa will be joining the group!

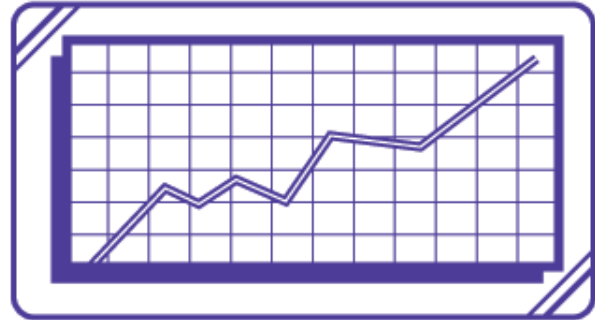
The goal is to sponsor at least 40 children at this year's event, a goal that can only be met with the generous efforts of the police officers and participation by local businesses and private individuals.

To learn more about this great holiday opportunity, contact Carl Baumert HEPBF Shop with a Cop Committee 847/781-2823

Donations can be mailed to HEPBF PO Box 95611 Hoffman Estates, IL 60169-0611.

Three Great Ideas for Increasing Your Business: REFERRALS!! REFERRALS!! REFERRALS!!!

Want to know an effective way to grow your customer base? Get your current customers and members to talk positively about you to their friends and family. Word of mouth is a main tenet of referral marketing and a task made a bit easier with today's many social media tools.



It's like when you get a stack of business cards from a company that's hoping you'll give them to family and friends as a referral. Your presence on social networking sites like Facebook and Twitter, and the content you post or share, is like a business card that can be easily referred to and "passed along" to friends and associates. Getting your customers to refer you can be as simple as sharing good content that's worth passing along.

Word of mouth is one of the best tools a marketer can use to increase business or donations. For one thing, it costs next to nothing when a person tells a friend or colleague about a business or organization. For another, it takes little effort; all the "heavy lifting" is done by your customers and members.

We all know the classic saying "If you want something, you have to ask for it." It holds true when it comes to getting your email recipients to forward your content on to their friends, family, and associates: You have to ask them to do it.

You already ask for your customers' email addresses; why be afraid to ask customers to pass along your valuable content as well? When you come right out and ask people to pass along your email, very often, people will do it. Sometimes we as humans need to be told to do something. Putting call-to-action pass-along messages in your email — not just at the bottom, but all over your message — will help build referrals and grow your list. This is what referral marketing is all about.

This article reprinted from Constant Contact. Go to www.constantcontact.com or log in through the Chamber website.

New Format for New Member Receptions a Big Hit

We just had our second new member reception at Jersey's Pizza and the turn out was great. We had a very informal but tasty pizza buffet and a short program. The group had 16 new members and well as board members and committee chairs. The format is informative and is based on providing information to help new members make connections.

I hope that you can join us at the next reception at Millrose Restaurant on March 9. The program is designed for new members and people who are new to chamber life, however, we would love to see some of our seasoned members in attendance to help make connections.

Please RSVP to the Chamber office if you are planning to attend.

People Helping People!

Need a permit, a professor, or a professional to help you look your best? Check with these Chamber members!

Check out what's available from these Chamber members!

Education

Advance Preschool, Inc.	(847) 885-4983
B & F Technical Code Service, Inc.	(847) 490-1443
Building & Fire Code Academy, Inc.	(847) 884-4969
Camelot Schools, The	(224) 402-7420
Colorado Technical University	(847) 586-8813
Community Consolidated School District 15	(847) 963-3000
District Fifteen Educational Foundation	(847) 963-3160
Elgin Community College	(847) 697-1000
Frank C. Whiteley School	(847) 963-7200
Harper College	(847) 925-6701
High School District 211	(847) 755-6600
Illinois Institute of Art-Schaumburg	(847) 598-6815
KinderCare at Prairie Stone	(847) 645-9510
KinderCare Learning Center	(847) 934-8911
Kumon Math & Reading Center of Schaumburg Central	(847) 592-5172
Northern Illinois University Conference Center	(815) 953-8862
Roosevelt University	(847) 619-7300
School District U-46	(847) 888-5000
School District 54	(847) 357-5000
The Little Gym	(847) 496-5432
Thomas Jefferson School	(847) 963-5400

Massage Therapy

Massage Envy	(847) 645-1700
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Childcare

Advance Preschool, Inc.	(847) 885-4983
Alfred Campanelli YMCA	(847) 882-9894
KinderCare at Prairie Stone	(847) 645-9510
KinderCare Learning Center Palatine Road	(847) 934-8911
Precious Angels Childcare	(847) 884-6228

Government

Barrington Township	(847) 381-5632
Hoffman Estates Park District	(847) 885-7500
IDES/Worknet NCC	(847) 437-9525
Palatine Township	(847) 358-6700
State Representative Fred Crespo	(630) 372-3340
State Representative Suzie Bassi	(847) 776-1880
Township of Schaumburg	(847) 844-0030
Village of Hoffman Estates	(847) 882-9100

Libraries

Schaumburg Township District Library	(847) 985-4000
Palatine Public Library	(847) 358-5881

Beauty Salons/Consultants/Products

Spa Bleu	(847) 783-0703
Mary Kay Cosmetics/Chrissy Tighe	(847) 882-4497
EOS Salon	(847) 839-1338
Facelagic Essential Skincare Spa	(847) 844-3223

Barbershop

Sportclips	(847) 645-1616
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Clip & save

Clip & save



WINTER WONDERLAND



We'd Like You to Meet ...

Each issue of the Chamber newsletter includes an interview with two Chamber members whose names were selected at random. It's our way of helping our members become more acquainted and of saying "Thanks for being a part of the Hoffman Estates Chamber of Commerce." If you would like to be featured, please call the Chamber office.



Name: Tim Coleman, Senior Broker, RE/MAX Commercial Real Estate Services

Phone number: (312) 977-9600

How long in business: 7 years

Born in: Chicago, IL

Professional background:

Elmhurst College, Bachelor of Arts in History with an Illinois Type-9 Secondary Education Teaching Certificate.

I'd like you to know: We handle all commercial real estate needs from acquisition and disposition of real estate portfolios, to representing small business owners with finding and negotiating space that fits their business's budget.

Interesting facts: RE/MAX Commercial Real Estate Services is the only ALL commercial RE/MAX office in the state of Illinois. When representing businesses in finding and negotiating their space requirements our services are FREE! There are no costs in allowing RE/MAX Commercial Real Estate Services to assist in negotiating lease terms or to expand/downsize current locations.

The best business advice I ever heard: Whenever you meet a new client, always try and place yourself in their shoes. Understand their needs and requirements.

The best business advice I could give: Always be truthful and honest. If you don't know the answer, find someone who does.

My first job: Working with my father as a construction worker at the age of 14.

The way I plan to participate in the Chamber is: I plan on attending as many events as possible and becoming involved in committees as well.

The best advice my mother ever gave me: Treat people with respect and never judge anyone.

My idea of a great meal is: Anything that can be grilled!

My goal in life: Is to be remembered as a positive person.

If I won the lottery, I would: Pay off my house and my parent's house, go on a two month vacation around the world and invest the remaining balance.

If I've learned one thing in life, it's: Never to take a day for granted.

The best time of my life: Vacationing in Maui, Hawaii with my wife. If you have never been to Hawaii, you must make it there someday.

If I could drive any vehicle it would be: A Ferrari.

I have always wanted to: Visit Australia.

Three words that describe me: Outgoing, Trustworthy, Determined.

Name: Joseph Myles, owner, Echo Investigations

Phone number: (847) 891-8000

How long in business: 35 years

Born in: Chicago, Illinois

Educational background: Former Chief of Police, Chicago Police Academy, and ongoing training

I'd like you to know: We offer full service guard and patrol car availability, as well as private investigations including domestic, criminal, and general surveillance. We also do fingerprinting and locate missing persons.

Interesting facts: We have been able to survive the economy for over three decades. We offer personal service with the client's best interests in mind.

The best business advice I ever heard: Prepare for the future. Today's money may not be there tomorrow so save.

The best business advice I could give: Be honest in life, especially in relationships.

My first job: Delivering newspapers when I was 12 years old.

The way I plan to participate in the Chamber is: Attend as many events as possible and stay in touch with networking groups.

My idea of a great meal is: A huge piece of crab legs or prime ribs.

The best advice my mother gave me: Wash my hands and zip up my pants.

The last good movie I saw: *Casablanca* – never found one better.

Nobody knows I: Pray every night before going to sleep.

My goal in life is: Max out my credit cards, spend my last dime, then die.

To me, a really good day is: Finding more checks in the mail than bills.

My prized childhood possession: A stuffed toy lamb, which I still have.

I have always wanted to: Be a physician.

If I've learned one thing in life, it's: Be cautious who you trust.

The best time of my life: Seeing the sun each day and enjoying friends.

If I won the lottery I would: Spend a little, save a little, help a little.

If I could drive any vehicle, it would be: My RV to a warm climate in the winter.

Three words that describe me: Calm, true friends, avoid enemies.





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 Friday - 9:00 AM-1:00 PM
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 Cheri Sisson, President

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Our Mission Statement: "To effectively promote and advocate for the interests of the Hoffman Estates area business community."

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Cheri Sisson, Executive Director (847) 781-9100
 Hoffman Estates Chamber of Commerce

Opportunity Knocking: Calendar of Upcoming Chamber Events

December 2009

Tues., Dec. 1	AM Business Connection Committee	10:00 A.M.
Wed., Dec. 9	Holiday Luncheon/ Poplar Creek Country Club	11:30 a.m.
Thurs., Dec. 10	The Exchange	7:30 A.M.
Mon., Dec. 14	Membership Committee	8:00 A.M.
Thurs., Dec. 17	Chit & Chat/Millrose	11:30 A.M.
Fri., Dec. 18	Government Relations Committee	12:00 noon
Mon., Dec. 21	Board of Directors	7:30 A.M.
Thurs., Dec. 24	Chamber office closed	
Fri., Dec. 25	Christmas Day/Chamber office closed	
Thurs., Dec. 31	Chamber office closed	

January 2010

Fri., Jan. 1	Happy New Year!/Chamber office closed	
Tues., Jan. 5	AM Business Connection Committee	10:00 A.M.
Thurs., Jan. 7	The Exchange	7:30 A.M.
Tues., Jan. 11	Membership Committee	8:00 A.M.
Fri., Jan. 15	Government Relations Committee	12:00 noon
Mon., Jan. 18	Martin Luther King Day/Chamber office closed	
Wed., Jan. 20	Business After Hours/Comfort Inn	5:00 P.M.
Thurs., Jan. 21	The Exchange	7:30 A.M.
Mon., Jan. 25	Board of Directors	7:30 A.M.
Tues., Jan. 26	AM Business Connection/Macaroni Grill	7:30 A.M.

Check the Chamber website for driving directions, locations or changes to the calendar.